

Orange Personalities are Natural Energizers and Liven Things Up

Orange Characteristics are:

Playful
Energetic
Charming
Natural Entertainers
Master Negotiators
Test the limits
Quick-witted
Creative, inventive
Like real rewards
Are risk takers
High desire for mobility

Likes to push the boundaries
Natural Non-Conformists
Thrives on competition
Tend to be left/right brain
integrated
Appreciates immediate feedback
Impulsive and spontaneous
Attitude "Just Do It"
Most productive in informal
environments

They like to have:

Freedom
Variety
Recognition
Freedom of expression
Action and activity

They want to be:

Recognized for their ideas
Rewarded for accuracy
Appreciated
Given freedom of expression

Their joys are:

Being with people
Experiencing excitement
Performing
Putting plans into action
Taking risks

Their stresses come from:

Being on time
Unnecessary routine
Waiting
Lack of finances
Too many rules
Deadlines
Slow people
Paperwork

They value:

Adventure
Fun and Play
Spontaneity
Individual achievement
Hands-On-Experience

Their strengths are:

Confidence
Determination
Instincts for opportunity
Mastering the use of tools
Getting things done

GOLD Personalities are Structured

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Gold Characteristics are:

“Be Prepared”
Love to plan
Detail oriented
Helpful and trustworthy
Value family tradition
Service oriented
Conservative and stable
“Shoulds” and “should nots”
Rarely breaks the speed limit
Strives for sense of security

Punctual, predictable, precise
Tends to be left-brained and analytical
Dutiful, loyal, useful, responsible
There is a right way to do everything
Strong beliefs in policies, procedures
and rules
Values order
Most comfortable with a formal
environment

They like to have:

Rules and standards to follow
Stability
Organization
Reliability
Time to complete tasks
Consistency

They want to be:

Aware of who is in control
Accurate
Appreciated
Clear on requirements

Their joys are:

Time for family
Task satisfaction
Home
A sense of everything in order
Belonging

Their stresses come from:

Lack of control
Change
Disloyalty
Lack of order
Too many questions directed at them
Disorganized people

They value:

Loyalty
Dependability
Perfection
Order
Fairness
Responsibility
Cooperation
Honesty

Their strengths are:

Organization
Commitment
Consistency
Using time & resources well
Stabilizing the classroom

BLUE Personalities are Natural Harmonizers

Blue Characteristics are:

Optimistic
Peacemakers
Need to feel "special"
Passionate
Caretakers
True romantics
Enjoy symbols of romance

Strong sense of spirituality
Sensitive to the needs of others
Love, peace, harmony, relationships
Always have a kind word
Likes to motivate and encourage others
Cooperative rather than competitive
Helping other with their problems

They like to have:

Understanding and empathy
Harmony
Love
Acceptance
Inspiration
Honesty

They want to be:

Themselves
Meaningful
Dramatic
Personal
Nurturing

Their joys are:

Friendships
Family groups
Music and arts
Affection
Acceptance

Their stresses come from:

Conflict
Lack of caring
Lying
Being yelled at
Over aggressive people
Negative people

They value:

Honesty
Friendship
Sensitivity
Compassion
Sharing

Their strengths are:

Communication
Creativity
Supportiveness
Acceptance
Optimism
Intuition
Imagination

GREEN Personalities are Problem Solvers

Green Characteristics are:

Think they "should be able to"
Can never know enough
Cool, calm, and collected
Work is play – play is work
Need independence and private time

Always want to know "WHY"
Intellectuals
Perfectionists
Know how to spell & pronounce "big" words
Explore all measures before making a decision

They like to have:

Challenge
Independence
Truth & Facts
Accuracy
Time to understand
Opportunities to ask questions

They want to be:

Recognized for their ideas
Accurate
Appreciated
Clear on requirements

Their joys are:

High achievement
Meeting challenges
Exploring new ideas
Solving problems
Seeking new knowledge

Their stresses come from:

Too many rules
Incompetence
Confusion
Unfairness
Time deadlines
Lack on control

They value:

Intellectual achievement
Logic
Knowledge
Competency
Technology
Privacy

Their strengths are:

Confidence
Determination
Analysis
Technical know-how
Model Development